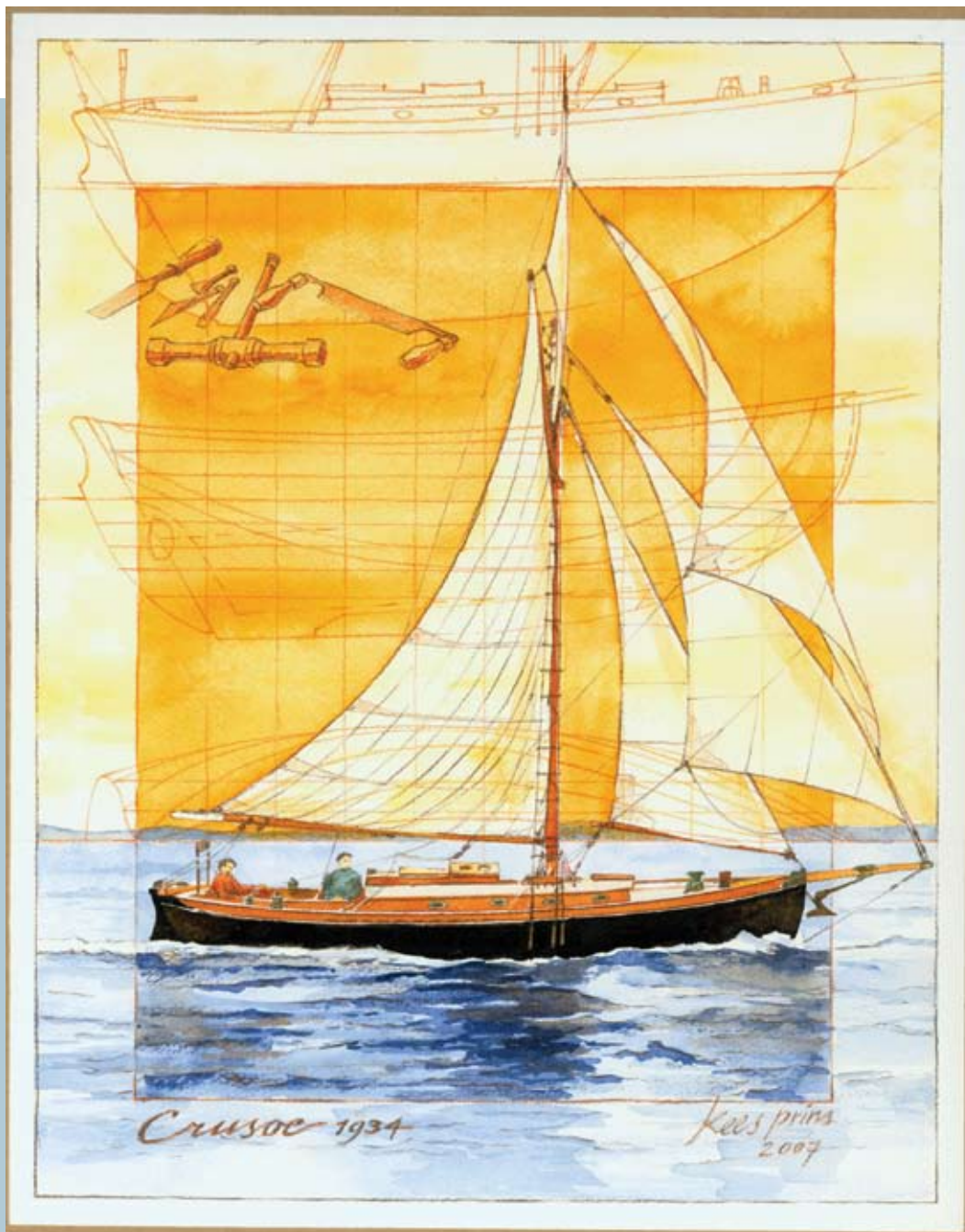


THE SEA CONNECTS US ALL

ANNUAL REPORT 2007
*R*eport to the Community



*Northwest Maritime Center &
Wooden Boat Foundation*

380 Jefferson Street, P. O. Box 82, Port Townsend, WA 98368
Phone 360.379.2629 Fax 360.385.4742 Info@nwmaritime.org Wwww.nwmaritime.org



MESSAGE FROM THE BOARD PRESIDENT

Steve Oliver was elected president of the board at the December meeting — his term began January 1, 2008.

The Northwest Maritime Center and Wooden Boat Foundation continued to mature and prosper in 2007. The Wooden Boat Festival is thriving. Our extremely talented staff is steadily developing and diversifying our programs devoted to maritime education. All of us involved in this endeavor find our inspiration when a program participant's face lights up with the joy of the sea.

Our donor base, which provides vital support both to programs and our capital campaign, steadily expands while the merit of both our programs and proposed facilities have been acknowledged through significant financial support from local, state and federal government entities. A number of dynamic and visionary individuals have joined both our Board of Directors and our Advisory Council.

We have recently adopted a new mission statement which succinctly expresses our collective vision:

The mission of the Northwest Maritime Center is to engage and educate people of all generations in traditional and contemporary maritime life, in a spirit of adventure and discovery.

2007 culminated with a momentous decision: at a board and senior staff retreat in December, the Board of Directors approved proceeding to bid on construction of the long planned buildings and public areas which will become the permanent

home of the Northwest Maritime Center and Wooden Boat Foundation. As I write this report, building plans are in the hands of prospective bidders and we look forward with great anticipation to the bid opening. Assuming all goes as planned, we will break ground on our nearly ten-million-dollar construction project in late spring.

Of course, many challenges lie ahead before the Northwest Maritime Center vision will at last become a reality, but as Shakespeare observed: "There is a tide in the affairs of men, which taken at the flood leads on to fortune." Just as surely, there are tides in the growth and development of a community organization like this one. Join us in taking this tide at its flood. Pulling together, we will successfully complete our capital campaign and construction project.

See you at the ground breaking!



Steve Oliver


Steve Oliver
Chairman, Board of Directors

FROM THE EXECUTIVE DIRECTOR

My first year as your executive director has been professionally one of the most gratifying of my career—largely because so many of you have been a central part of it. Working together, we have grown and expanded programs, raised more than \$3.5 million for construction, and gained the attention and respect of the community. Your staff is exceptionally dedicated and skilled. Your board has gained five new members and is settling into its traces for the long haul to complete construction of the new Northwest Maritime Center facility. Listed elsewhere in this publication are the names of community supporters, volunteers and collaborators who helped make the past year memorable for its record of accomplishments.

We stand poised on the threshold of something truly significant that will change the face of our community and reverberate outward to better the world around us. That something is not just construction of a maritime center, but the filling of it with the sights and sounds of people engaged in "traditional and contemporary maritime life, in a spirit of adventure and discovery."

Join with me in celebration of all that has been accomplished and in the work that yet remains.



Stan Cummings

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January 1 –
December 31, 2007

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Designed by
Harumi Kobayashi (Mejiro Graphics)

SCHOOL PROGRAMS

Puget Sound is this region's largest outdoor classroom, yet many youth who grow up on its shores never venture onto the water in any vessel smaller than a state ferry. "What we do for kids in our community to help provide one path towards self-discovery and direction in life has the potential to feed into new thinking about what has to be done for education—and especially vocational education—in the nation as a whole." (NWMC Board member Peter Geerlofs)

PUGET SOUND EXPLORERS



Learning to set the dipping lug sails on the longboat *Bear*.

DISCOVERY PROGRAM

NWMC partnered with Blue Heron Middle School in Port Townsend to launch an innovative, interdisciplinary, multi-week course that put every seventh-grader into our historic longboats and tied classroom lessons to maritime themes. The program's success received attention from the Washington State Governor's office, and expands in 2008 to serve all Chimacum seventh-graders.

EXPLORER PROGRAM

Now in its 13th year, the *Explorer* program's two teams of high school students develop marine-trade skills by maintaining the longboats, and gain on-the-water experience that concludes with participation in the Pacific Challenge.



Competing in the Pacific Challenge at Grays Harbor.

HIGH SCHOOL SAILING

The first season back after a ten-year hiatus was a winner. Twenty students—from Port Townsend High School and local alternative schools, plus home-schoolers—came together as one team to compete against 28 teams from around the Pacific Northwest, finishing in the middle of the pack. It was an extraordinary accomplishment for a brand new team. The team practices twice a week on Port Townsend Bay and races nearly every weekend during the season.



Sailing team in light winds on Port Townsend Bay.

PUBLIC PROGRAMS

MESSING ABOUT IN BOATS

Junior Pirates and *Junior Mariners* are the themes for Messing About in Boats Sea Camp. Now in its fourth year, the program is flourishing. Sixty-five participants, ages 7 to 10 years, learned to row a skiff, drive a powerboat, steer a large sailboat, build a boat, search for buried treasure and tie important knots, while soaking up maritime lore.



LEARN-TO-SAIL

In its 14th season, our 2007 Learn-To-Sail programs taught 122 young people and 72 adults to sail. Our fleet of *Optimist* dinghies, *Vanguard* skiffs and *Thunderbirds* provide varied options for sailing enthusiasts of all ages and skill.

Building a pirate ship takes teamwork, diligence and AAARGHIMAGINATION.

SEA SCOUTS

The NWMC *Sea Scout Ship (SSS) Falcon*—in its tenth year—hosted a Sea Scout regatta at Fort Flagler, placed second in the Pacific Challenge Longboat Competition at Aberdeen, crewed on the schooner *Martha*, and took a ten-day longboat cruise through the San Juan Islands. Currently, there are two Quartermaster candidates and an Able candidate in their ranks. Quartermaster is the highest rank in Sea Scouts.



Sea Scouts receive a send-off from Governor Chris Gregoire.

WOODEN BOAT FOUNDATION

Founded in 1978, A subsidiary of Northwest Maritime Center since 2006



Photo by Neil Rabinowitz

2007 HIGHLIGHTS

In 2007, the board and staff of the Northwest Maritime Center & Wooden Boat Foundation rolled up their sleeves. A new board—specifically charged with overseeing the Wooden Boat Foundation—was formed, and officers elected: Carlyn Stark, president; Ted Pike, vice-president; Carol Hasse, secretary; Bryan Wentzel, treasurer; Steve Oliver, NWMC board president.

The WBF board adopted a new mission statement, and clarified the foundation's role as a fundraiser for maritime education programs.

Net income from 2007 Wooden Boat Foundation activities, including the festival, funded a substantial portion of NWMC programs, allowing them to expand significantly. Youth and adult sailing, boat shop maintenance, high school sailing team and Puget Sound Explorers all received support.

2007 saw the creation of two new initiatives of interest to the Wooden Boat Foundation: a boat donations program, which will benefit Northwest Maritime Center programs as well as other maritime non-profit organizations; and the *Historic Vessel Sustainability Endowment Fund*, an innovative and collaborative partnership with the Jefferson County Community Foundation. Profits from the endowment will help fund the maintenance of historic legacy vessels *Dorjun* and *Martha J*.

Mission
The mission of the Wooden Boat Foundation is to celebrate, support, promote and preserve maritime skills, heritage and culture through education and participation.



31ST WOODEN BOAT FESTIVAL SHIPWRIGHTS & SAILORS

The stars aligned and the sun shone for a record-breaking, history-making 2007 Wooden Boat Festival.

For the festival poster, Port Townsend artist, shipwright and sailor Kees Prins painted locally owned *Crusoe*, with Freya Boatworks partners Arren Day and Bryan Wentzel at the helm. The selection was a fitting tribute to the foundation's three-decade partnership with marine trades and sailors whose talent and participation provides both the inspiration and craftsmanship that keep the festival and the community's reputation thriving.

Two new festival programs launched in 2007—*Ask a Shipwright* and *Boatyard Stage*. "The board of the Port Townsend Marine Trades Association and the new owners of Sea (formerly Fleet) Marine made it happen," said Kaci Cronkhite, sixth-year festival director. "The festival was created by shipwrights and sailors. It was time to make that relationship more distinctly visible during our biggest weekend of the year."

Shipwright and surveyor Lee Earhart points out the "Do-It-Now" vs. "Do-It-Later" tasks on boats hauled out near the Boatyard Stage.



WOODEN BOAT CHANDLERY

THE WEST COAST RESOURCE FOR
WOODEN BOAT ENTHUSIASTS

Based at Point Hudson, within minutes of some of the best boatbuilders, sailmakers, riggers and resources for all things wooden boat in the Pacific Northwest, the Chandlery continues to offer quality retail products while serving as the year-round headquarters for community marine trades, racing and boating information. The Chandlery produced record 2007 sales revenue of \$231,000 and contributed \$18,000 in support of NWMC programs.

Visit the online store at:
www.woodenboat.org.

REGATTAS

Hands-on experiences—both on land and on water—play an important role in our efforts to engage the public in wooden boat culture. WBF annually sponsors traditional races, such as the *Classic Mariners' Regatta*, *Sea Dogs Regatta* and *Shipwrights' Regatta*.

POCOCK CLASSIC CEDAR SINGLES



The Port Townsend Pocock Classic cedar single, **Legacy**, touches water for the first time.

Launched during Seattle Yacht Club's 2007 Opening Day festivities, **Legacy** is the first classic cedar single rowing shell to be built in the Pocock tradition since 2003. The construction process has been thoroughly documented by builder Steve Chapin and his assistant Jim Kellog, along with videographer Jane Champion and photographer Dianne Roberts.

Legacy was donated back to the

Northwest Maritime Center by Dick and Anne Schneider, the first investors in the project. Our goal of eight investors—the *Pocock 8*—was achieved in 2007 with the addition of (in "seat order" from *stroke to bow*): Viktor & Diane Grabner, Fred & Johnna Kleisner, John & Diane VanDerbeek, Henry & Karen Nichols, Jerry & Penny Peabody, Ed & Carole Kim and Don & Karen Costello.

PT-15

The fourth PT-15 hull was begun by Port Townsend boatbuilder Tom George, while the Northwest School of Wooden Boatbuilding completed hull #3. **Wasabi** (#1) and **Habanero** (#2) made their debut together at the 2007 Wooden Boat Festival, surprising everyone with their astonishing speed. The PT-15 was designed by Paul Bieker especially for NWMC/WBF and uses a cold-molded process in the hull construction that is nearly as light and strong as the best composites while being far more durable.



Tom George, with PT-15 hull #4.

NORTHWEST MARITIME CENTER PROJECT MILESTONES

DESIGN

The Northwest Maritime Center (NWMC) is designed around a deep-water dock and large public commons area, flanked by two multi-purpose buildings housing 27,000 square feet of classrooms, hands-on learning lab, boat shops, boat house, chandlery, resource library, exhibit areas, office space, and community meeting rooms. Development of the center began with the cleanup of a waterfront brownfield site which once housed a bulk oil terminal. The 290' dock was completed in 2004 and is an award-winning national demonstration project for environmental sensitivity.

BENCHMARKS 2007

Building permits for the first phase of construction were reviewed by the city

and approved. The center's facilities will be a model of green design and sustainable development. The architectural team at Miller/Hull Partnership is confident the building will achieve a Gold rating certification under LEED (Leadership in Energy and Environmental Design.)

PARTNERSHIPS

NWMC took the lead in forging a

partnership with the city and Port of Port Townsend to secure federal funding for a historic district demonstration streetscape project between City Hall and the properties adjoining Point Hudson marina. Utility work in Water Street was completed by the city in 2007, with final streetscape improvements to be coordinated with NWMC facility construction after the 2008 Wooden Boat Festival.



Thank you

To Our Capital Campaign Donors

Donor listings below are current as of February 15, 2008

\$1,000,000 and above

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US Department of Housing & Urban
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Economic Development Initiative
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Pocock Classic Cedar Singles Project
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Viktor & Diane Grabner
Ed & Carole Kim
Fred & Johnna Kleisner
Henry & Karen Nichols
Jerry & Penny Peabody
Dick & Anne Schneider
John & Diane VanDerbeek

*"Thank you to the more than 1,400 additional donors who
have supported the Northwest Maritime Center capital campaign
through their purchase of pavers and planks."*

Thank you

To Our Annual Donors, Wooden Boat Festival Sponsors, Program Grantors and Members

Donor and sponsor listings below are current as of February 15, 2008.

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 Fred & Sue Ann Shwiller
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 Sandra Smith
 Charlie Sorensen
 David & Vidya Speck
 Norman & Wendy Stevens
 John Colby Stone
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 Mary G. Swift & Robert A. Steele
 Gary Syverson & Kathy Reed
 Richard Talbot
 Elinor Tatham & Isabelle Rogers
 Jenifer & Lynn Taylor
 Ken Thompson
 Tom & Marty Tidyman
 Dick & Mary Tietjen
 Jay Towne & Erik Towne
 Teresa M. & Javier Trillo
 Dennis & Dorene Tully
 William Turner
 Douglas Van Leuven
 Jeffrey Vaughn
 Alain & Laura Vilage
 Kathryn & David Wadsworth
 Peter & Meredith Wagner
 Claudia & Joe Wagner
 Tod & Yvonne Wakefield
 Robert T. Weber
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 David & Connie Wheeler
 Chipps & Judy Whipple
 David Whipple
 Peter Whitmore
 David Whitney
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 R. Peter Wilcox
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 Kendall Williams
 Phil & Vera Williams

**Historic Vessel
 Sustainability
 Endowment
 Fund**

Bruce & Virginia Garman
 — *Founding Donors*
 Tim Beaver / Global Diving & Salvage
 Gerald Christensen
 Robert & Janis Johnson
 Scott Pepper
 Randy Pepper
 Jim Whittaker & Dianne Roberts

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Steve Alcorn
Geoff Alexander
Tami Allen
Elizabeth Arnel-Minter
Ivan Bacica
Peter Bailey
John Baird
Simeon Baldwin
Lloyd L. Baldwin
Peter Ballantyne
Katy Bannister
Steve Bauer
Theresa Beaver
Mearl Bergeson
Karl Bischoff
Jim Blaiklock
Jason Bledsoe
George J. Boggs
Sydney Bowie
Donald Boyd
Michael Brinton
Eric Bulliman
Christopher Butler
Erna Cameron
Nicholas Carey
Mike & Margi Carlson
Michelle Caron
Jim Carr
Eric Child
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Beth Evans
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Ward Fay
Daniel Fessia
Keith Fetterman
Bill Fischer
J.D. Fish
Albert Foster
Pam & Sam Fry

Margaret W. Furey
Peter Gillis
Don Givens
Imants & Elsa Golts
Sandy Goodall
Lyndon Greene
Kirk Gresham
Mike Grimes
Ted Groth
Dee Grubbs
Paul Grun
Shawn Gulette
Suzanne Hainsworth
J.B. Hall
Charles Hancock
Mary Harding
Phil Harrington
Harry Harrison
Michael Hauser
Bryan Hayes
Henry & Elizabeth Hazen
Kate Heinsberg
Oliver Henry
George Hill
Joseph Hubert
Guy Hupy & Lynda
Woodson
Chuck Iffland
Don Jones
Michael Juillerat
Gretchen Kaiser
Jenni Kane
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W.A. Kindler, Jr.
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Harvey Lindquist
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Vashon Maritime
Don Mathrole
Pat Mayer
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Mike L. Mckay
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Tami Mendonca
Jerome & Luanne Mills
Michael Montagne
Brennan Mueller
Maggi Murphy
Anne Murphy
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David Olsen & Deborah
Abramovitz
Conn & Virginia O'Neil
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Herb & Nancy Payson
Donal Philby

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Bryce Powell
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Lloyd Rawlings
Tom Regan
Mary Richards
Cavin Richie
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N. J. Rushton
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Laingdon Schmitt
Tad Schwager
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Brad Seamans
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Steven M. Shovoly
Ron Shrigley
Barbara Sjoholm
David Smith
Robert Smith
Webb Sommer
Dick Stokes
Russell Strandtmann
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Damian Tokara
Claudia Townsan
Thomas Tuten
Craig Vanderwoort
Jason Vannice
David Wagner
Scott Walker
Ryan Walsh
Terry Watness
Dennis Webb
Ed White
Richard Whyte
Don Worley
Scott Zawadzski

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Ted Baisden
Michael Beckman
Art Bendelius
Mary Ann Besel
Robert Bethea & Joan
Anthony
Yitzhak Bolnick
George Brooks
Ransom Cadorette
Rachel Campanoli
Frances & Doug Campbell
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Michael Douglas
Audrey Fain
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Captain John Filmer
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Oksana Fort
Arthur Fournier
Karl Franz
Cessna Freund
Aubrey Gallegos
David Gilbert
Alexander Gilmore
Ransom B. Green
Beatrice Gudeman
Ole Hansen
Staci Haugen
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Mike Lewis
Wes Ludemann
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Tanner L. Mueller
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Paul Parker
Evie Person
Zoe Plakias
Russ Radcliffe
Gloria Randall
Natalie Range
Burt Rickard
Tom Robb
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Ellie Spitzbart
Bill Stabile
Robert Stebbins
Dick Stivers
Mike Tate
Joe Thomas
Linda & William Tolf
Charles Tribe
Luke Turner
G.D. Untersher
Marci, Steve & Bei Van
Cleve
Bonnie Whyte
Matthew C. Willing
Arthur M. Wilson

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Mark Beaufait
Bruce Benedict
Jon Benedict
Bill Brandt
Russell & Svane Castner
Jim 'Daubie' & Mary
Daubengerger
Jan Dennler
Laurie & Anita Dowsett
Jim Ferris
John & Martha Foley
Jack Hanly
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Paul & Carol Lawrence
Vivian Lematta
Scott & Colleen Swantner

In Memory of Ed Lamberson

Mike & Erin Effler
Andy & Susan Goodwin
James & Mariellen Harper
Harry & Kay Hibler
Janet & Phillip Lamberson
Mark & Margaret Norrander
Jeannette Wilson

Community Partners

Partnerships are vital to the Northwest Maritime Center. Working together, pooling our resources, and sharing our expertise allows us to reach the widest possible audience in the most effective way for our community. Here are some of the organizations we have been proud to team up with through the year.

American Sail Training Association
Block Island Maritime Fund
Blue Heron Middle School
Centrum
Chimacum School District
City of Port Townsend
Fort Worden State Park
Gray Wolf Ranch
International Pacific Challenge
Jefferson Community School
Jefferson County Parks Department
Jefferson County YMCA
Main Street
NWISA - Northwest Interscholastic Sailing Association
Point Hudson Boat Shop
Pocock Racing Shells
Port of Port Townsend
Port Townsend High School
Port Townsend Marine Trades Assoc.
Port Townsend Chamber of Commerce
Port Townsend School District
Port Townsend Visitors Center
Port Townsend Sailing Association
Port Townsend Yacht Club
Seattle Yacht Club
SSS Falcon- Sea Scouts-Boy Scouts of America
US Sailing
Washington State University

Port Townsend Bay Maritime Education Alliance

Jefferson County Historical Society
Northwest School of Wooden Boat Building
Port Townsend Marine Science Center
Port Townsend Public Library Marine Resource Center
Schooner Martha Foundation
Sound Experience

WE CAN'T DO IT ALONE

The Northwest Maritime Center and Wooden Boat Foundation have always depended on the help of volunteers, board members and community partners. In 2007, volunteers helped with all aspects of operations, from staffing the Wooden Boat Festival to helping out in the boat shop; from managing our maritime library to serving on our board of directors. In total, volunteers (375 during the Wooden Boat Festival alone) provided more than 3,774 hours of labor! While each volunteer plays an important role in keeping things sailing along, there are many stand-outs in the volunteer group. Don Mathrole and Neville Pearsall are among them.



DON MATHROLE

A retired school counselor, entertaining grandfather and perennial Mr. Fix It, Don moved to Port Townsend in 2006 looking for “something fun to do.” Not long after his arrival, he wandered into Cupola House and asked the question we’ve never stopped answering: “What can I do to help?” A resourceful man with a great sense of humor and the patience of Job, Don launched into carpentry projects.

From building a rope-spool display wall in the Wooden Boat Chandlery, to helping with the restoration of both *Martha J* and *Dorjun*, to building a pirate ship for the 7-10 year olds in Messing About in Boats, to taking on the role of Grounds Captain for the 2007 and 2008 Wooden Boat Festivals — Don has put his hands and brain to work for nearly two years. Almost always found with a tool in his hand and a smile on his face, Don is a great example of how deeply involved our volunteers can be.



NEVILLE PEARSALL

Owner of Port Townsend’s oldest sound studio and a 20-plus-year veteran Wooden Boat Festival music coordinator, Neville is a key festival volunteer. Though rarely seen during the months of festival work, Neville is responsible for all the music you hear from the Wooden Boat Festival Music Stage — from 11am until after midnight — through the entire festival weekend. Neville reviews, selects, books and handles stage and sound needs for nearly 20 acts that

perform during the event. From his full-performance studio in a bunker at Fort Worden, to Centrum events and venues all over Port Townsend, Neville provides top quality sound services and has recorded albums for more than 50 groups since 1992. When you’re dancing to the festival music, he’s the one who deserves the applause!

Many Thanks to Our In-Kind Donors!

Jane Champion
Larry & Donna Coffey
Susan Colby
Robert C. & Susan C. Cross
Marc DeRocheffort
Laurie & Anita Dowsett
Matt & Abby Elder
Elevated Ice Cream
Bill Fischer
Chris & Kathy Grace
Thomas & Joanna Loehr
Anthony McCafferty
Donna & Theodore Mobley
Port Townsend Rigging
Port Townsend Sails
Sean & Inger Rankins/
Northwest Sails & Canvas
Fred & Mary Thurman
Captain Anna Young

One last word...

With the construction of our new facility, the coming years will be exciting ones. Please consider a multi-year capital campaign pledge, annual fund gift or program sponsorship. We would also be happy to provide information about planned giving, and the Historic Vessel Sustainability Endowment Fund. Contact the NWMC Development Office at 360-379-2629.

Consolidated Statement of Financial Activities

Year ended 12/31/2007

ORDINARY INCOME/EXPENSE

INCOME	
Earned Income	
Program Fees	66,741
Festival	223,371
Product Sales	231,799
Facility Income	10,778
Interest / Dividends	11,237
Total Earned Income	543,927
Contributions	
Sale of Donated Boats / Materials	5,213
Scholarship / Program	28,399
Unrestricted	183,088
Restricted	14,250
Foundation Grants	202,500
Membership Dues	44,845
Total Contributions	478,294
Total Income	1,022,221
Cost of Goods Sold	130,031
Gross Profit	892,190
EXPENSE	
General Expense	
Discounts-members	4,592
Dues / Subscriptions / Trng	4,399
Equipment	6,495
Rental Equipment	25,009
Events	14,671
Insurance	15,246
Interest & Bank Charges	54,580
Maintenance / Repairs	11,495
Marketing	40,677
Permits and Licenses	1,239
Postage and Delivery	5,785
Printing / Copying	7,329
Rent / Lease	51,115
Supplies / Materials	20,832
Taxes	12,483
Travel, Meals & Ent	7,018
Technology	2,730
Utilities	14,946
Volunteer	5,427
Total General Expense	306,066
Payroll Expenses	460,652
Professional Fees	49,112
Total Expense	815,830
NET ORDINARY INCOME	76,360
Depreciation	58,072
Net Income	18,288

Statement of Financial Position

As of 12/31/2007

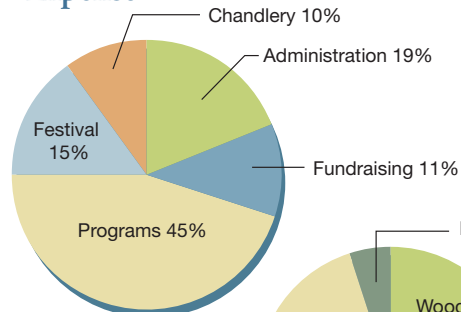
ASSETS

Current Assets	
Checking / Savings	343,027
Accounts Receivable	669
Unconditional Promises - Current	2,005,836
Total Current Assets	2,363,169
Property and Equipment, net of accumulated depreciation of \$249,213	3,660,684
Other Assets	
Chandlery Inventor	173,643
Unconditional Promises - Long Term	2,620,154
For Sale Donation Inventory	14,250
Total Other Assets	2,808,047
Total Assets	8,831,900

LIABILITIES & NET ASSETS

Liabilities	
Current Liabilities	
Accounts Payable	16,547
Taxes Payable	2,714
Payroll Liabilities	15,367
Unearned Revenue	132,744
Interest Payable	6,102
Total Current Liabilities	173,504
Long Term Liabilities	
HUD Loan Payable	690,000
Total Liabilities	863,504
Net Assets	
Unrestricted	3,911,009
Temporarily Restricted	4,043,137
Permanently Restricted	14,250
Total Net Assets	7,968,396
Total Liabilities & Equity	8,831,900

Expense



Revenue

